

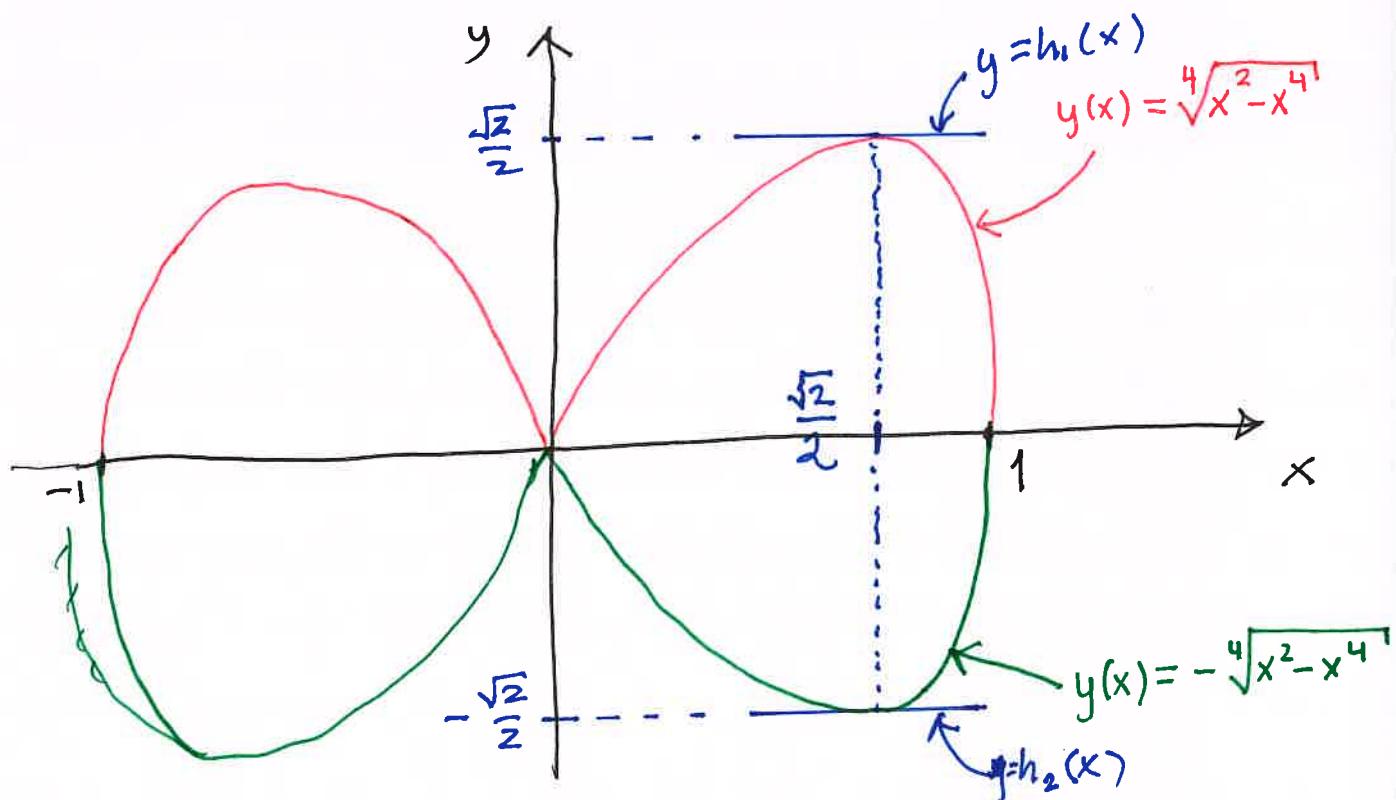
1. Repetition and problems
2. l'Hôpital's rule
3. Marginal cost, average unit cost, marginal revenue
4. Elasticity

#### 1. Rep. & problems

Implicit differentiation: We have a curve which is defined by an equation in two variables.

We want to find the slope of a tangent to this curve without finding the expression of the function.

Problem 1c  $x^4 - x^2 + y^4 = 0 \quad (*)$



We think of  $y$  as a function of  $x$

Find  $y'(x)$  expressed by  $y(x)$  and  $x$

Differentiate each side of (\*) w.r.t  
 $x$  :

$$(x^4)'_x - (x^2)'_x + (y^4)'_x = (0)'_x$$

power rule + chain rule

$$4x^3 - 2x + 4y^3 \cdot y' = 0$$

solve this equation for  $y'$

$$4y^3 \cdot y' = 2x - 4x^3 = 2x(1 - 2x^2)$$

$$y'(x) = \frac{x(1 - 2x^2)}{2y^3}$$


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Find the possible  $y$ -values for  $x = \frac{\sqrt{2}}{2}$   
 from eq. (\*). Then

$$x^2 = \left(\frac{\sqrt{2}}{2}\right)^2 = \frac{1}{2} \quad \text{and} \quad x^4 = \left(\frac{1}{2}\right)^2 = \frac{1}{4}$$

$$\text{so } (*) \text{ becomes } \frac{1}{4} - \frac{1}{2} + y^4 = 0$$

$$\text{that is } y^4 = \frac{1}{4}$$

$$\text{that is } y^2 = \sqrt{\frac{1}{4}} = \frac{\sqrt{1}}{\sqrt{4}} = \frac{1}{2}$$

$$\text{and then } y = \pm \sqrt{\frac{1}{2}} = \pm \frac{\sqrt{1}}{\sqrt{2}} = \pm \frac{1}{\sqrt{2}}$$


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$$= \pm \frac{\sqrt{2}}{2}$$


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The slope of the tangents:

$$y' = \frac{\frac{\sqrt{2}}{2} \cdot \left(1 - 2\left(\frac{\sqrt{2}}{2}\right)^2\right)}{2 \cdot \left(\pm \frac{\sqrt{2}}{2}\right)^3} = \underline{\underline{0}}$$

$x = \frac{\sqrt{2}}{2}$   
 $y = \pm \frac{\sqrt{2}}{2}$

Then the tangent functions are constant

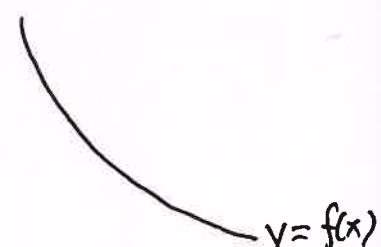
$$\underline{\underline{h_1(x) = \frac{\sqrt{2}}{2}}} \quad \text{and} \quad \underline{\underline{h_2(x) = -\frac{\sqrt{2}}{2}}}$$

### Curvature

Convex: The graph bends upwards

so  $f'(x)$  is increasing

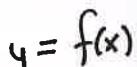
so  $f''(x) \geq 0$



Concave: The graph bends downwards

so  $f'(x)$  is decreasing

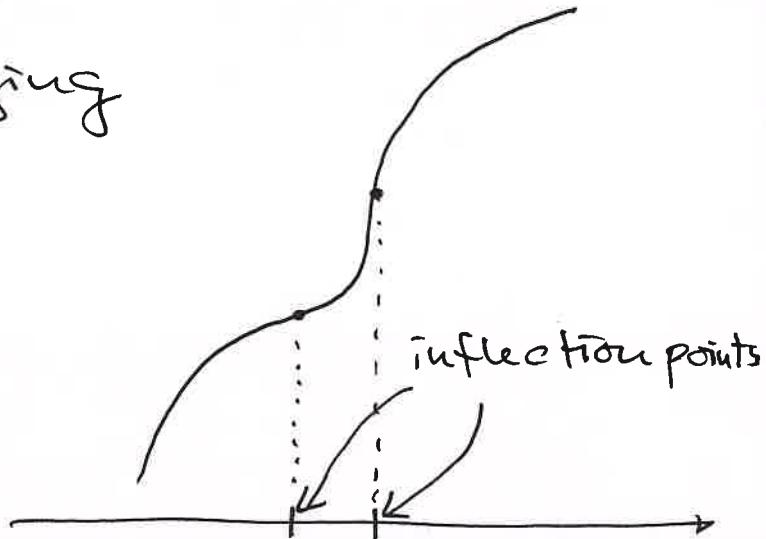
so  $f''(x) \leq 0$



Inflection point:

where the sign of

$f''(x)$  is changing



Point-slope formula :  $y - y_0 = a(x - x_0)$

for a line through the point  $(x_0, y_0)$   
with slope  $a$ .

Problem 6c : See It's Learning.

## 2. l'Hôpital's rule

limits of the type  $\frac{0}{0}$  and  $\frac{\pm\infty}{\pm\infty}$ .

notation:  $\lim_{x \rightarrow 5} f(x)$  is the number

which  $f(x)$  is approaching when  $x$   
is approaching 5 more and more.

Ex:  $f(x) = \frac{3x-3}{\ln(x)}$ . Want to find  $\lim_{x \rightarrow 1} f(x)$ .

Numerator:  $3x-3 \xrightarrow{x \rightarrow 1} 3 \cdot 1 - 3 = 0$  }  $\frac{0}{0}$ -expression

Denominator:  $\ln(x) \xrightarrow{x \rightarrow 1} \ln(1) = 0$  }

Then we can use l'Hôpital's rule  
to proceed:

$$\lim_{x \rightarrow 1} f(x) \stackrel{l'Hôp.}{=} \lim_{x \rightarrow 1} \frac{(3x-3)'}{[\ln(x)]'} = \lim_{x \rightarrow 1} \frac{3}{\frac{1}{x}}$$
$$= \frac{3}{\frac{1}{1}} = \underline{\underline{3}}$$

Note: Has to be  $\frac{0}{0}$  or  $\frac{\pm\infty}{\pm\infty}$  !

Problem: Use l'Hôpital's rule to determine the limit

$$\lim_{x \rightarrow 0} \frac{x}{e^x - 1}$$

Solution: Numerator:  $x \xrightarrow[x \rightarrow 0]{} 0$

Denominator:  $e^x - 1 \xrightarrow[x \rightarrow 0]{} e^0 - 1 = 1 - 1 = 0$

so we have a  $\frac{0}{0}$ -situation.

Then we can apply l'Hôpital's rule:

$$(x)' = 1 \quad \text{and} \quad (e^x - 1)' = e^x$$

$$\lim_{x \rightarrow 0} \frac{x}{e^x - 1} \stackrel{\text{l'Hôp}}{=} \lim_{x \rightarrow 0} \frac{1}{e^x} = \frac{1}{e^0} = \frac{1}{1} = 1$$

$$\underline{\text{Ex:}} \lim_{x \rightarrow \infty} \frac{x^2}{e^x} \stackrel{\text{l'Hôp}}{=} \lim_{x \rightarrow \infty} \frac{2x}{e^x} \stackrel{\text{l'Hôp}}{=} \lim_{x \rightarrow \infty} \frac{2}{e^x} = 0$$

$\frac{\infty}{\infty}$        $\frac{\infty}{\infty}$

### 3. Marginal cost, average unit cost, marginal revenue

$C(x)$  is cost of producing  $x$  units of some commodity

$C'(x)$  is the marginal cost

Interpretation: The cost of producing one more unit than  $x$  units.

$$= C(x+1) - C(x) = \frac{C(x+1) - C(x)}{1} \approx \lim_{h \rightarrow 0} \frac{C(x+h) - C(x)}{h} = C'(x)$$

(5)

Why  $C'(x)$ ? — much simpler to work with!

$R(x)$  revenue by selling  $x$  units

$R'(x)$  marginal revenue

Ex:  $x$  = tons of salmon

$R'(50)$  = extra revenue by selling  
1 extra ton of salmon  
more than 50 ton.

The profit function:

$$P(x) = R(x) - C(x)$$

Economists:

$$\pi(x)$$

$P'(x)$  = the marginal profit function

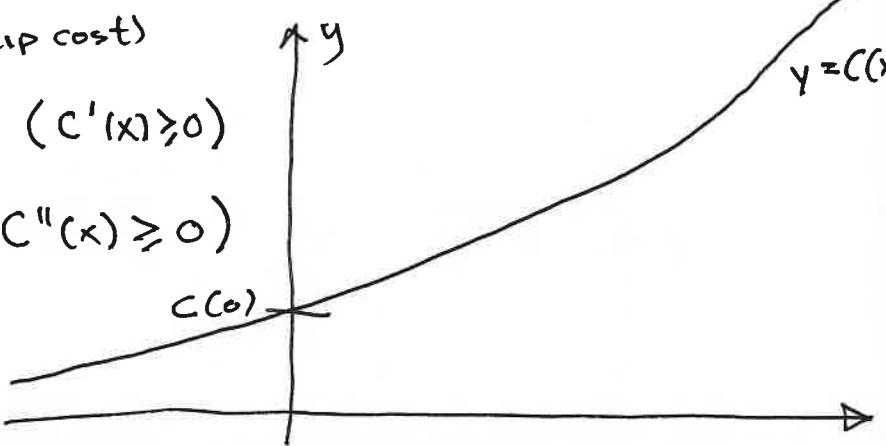
Average unit cost by producing  
 $x$  units:

$$A(x) = \frac{C(x)}{x}$$

"cost per unit" — not a constant!

Definition  $C(x)$  is a cost function if

- ①  $C(0) > 0$  (start-up cost)
- ②  $C(x)$  increasing ( $C'(x) > 0$ )
- ③  $C(x)$  convex ( $C''(x) \geq 0$ )



(6)

Definition: If  $x=c$  is a minimum point for  $A(x)$  then  $c$  is called the cost optimum (the minimal average unit cost)

Result: If  $C''(x) > 0$ , then the cost optimum is the solution of the equation  $C'(x) = A(x)$

Reason: we determine the stationary points of  $A(x)$ :

$$A'(x) = \left( \frac{C(x)}{x} \right)' \\ \text{quot.s.} \\ = \frac{C'(x) \cdot x - C(x) \cdot 1}{x^2} \quad \Bigg| \begin{array}{l} :x \\ :x \end{array} \\ = \frac{C'(x) - A(x)}{x}$$

so  $A'(x) = 0$  is equivalent to  $C'(x) = A(x)$

Assume  $x=c$  is such a stationary point.

Use second derivative test:

If  $A''(c) > 0$  then  $c$  is a (loc.) min. point

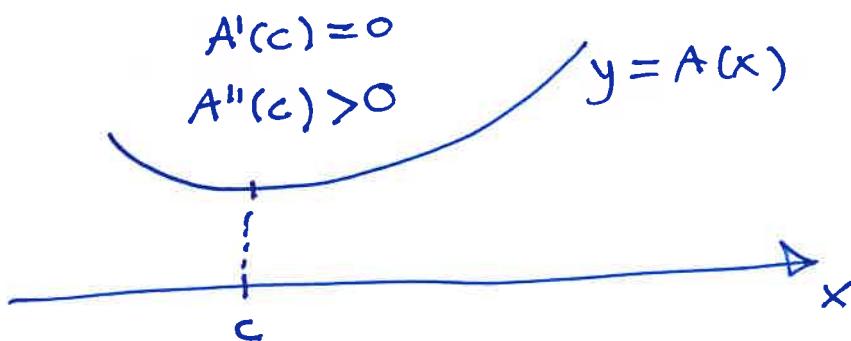
$$A''(x) = \frac{[C'(x) - A(x)]' \cdot x - [C'(x) - A(x)] \cdot 1}{x^2}$$

$$= \frac{[C''(x) - A'(x)] \cdot x - [C'(x) - A(x)]}{x^2}$$

Substitute  $x = c$

$$A''(c) = \frac{[C''(c) - A'(c)] \cdot c - [C'(c) - A(c)]}{c^2}$$

$$= \frac{C''(c) \cdot c}{c^2} = \frac{C''(c)}{c} > 0 \quad (\text{for } c > 0)$$



Ex:  $C(x) = x^2 + 200x + 160\,000$

This is a cost function because:

①  $C(0) = 160\,000 > 0$

②  $C'(x) = 2x + 200 > 0 \text{ for } x \geq 0$

③  $C''(x) = 2 > 0$

Average unit cost is the solution of

$$C'(x) = A(x) = \frac{C(x)}{x} = \frac{x^2 + 200x + 160\,000}{x}$$

$$= x + 200 + \frac{160\,000}{x}$$

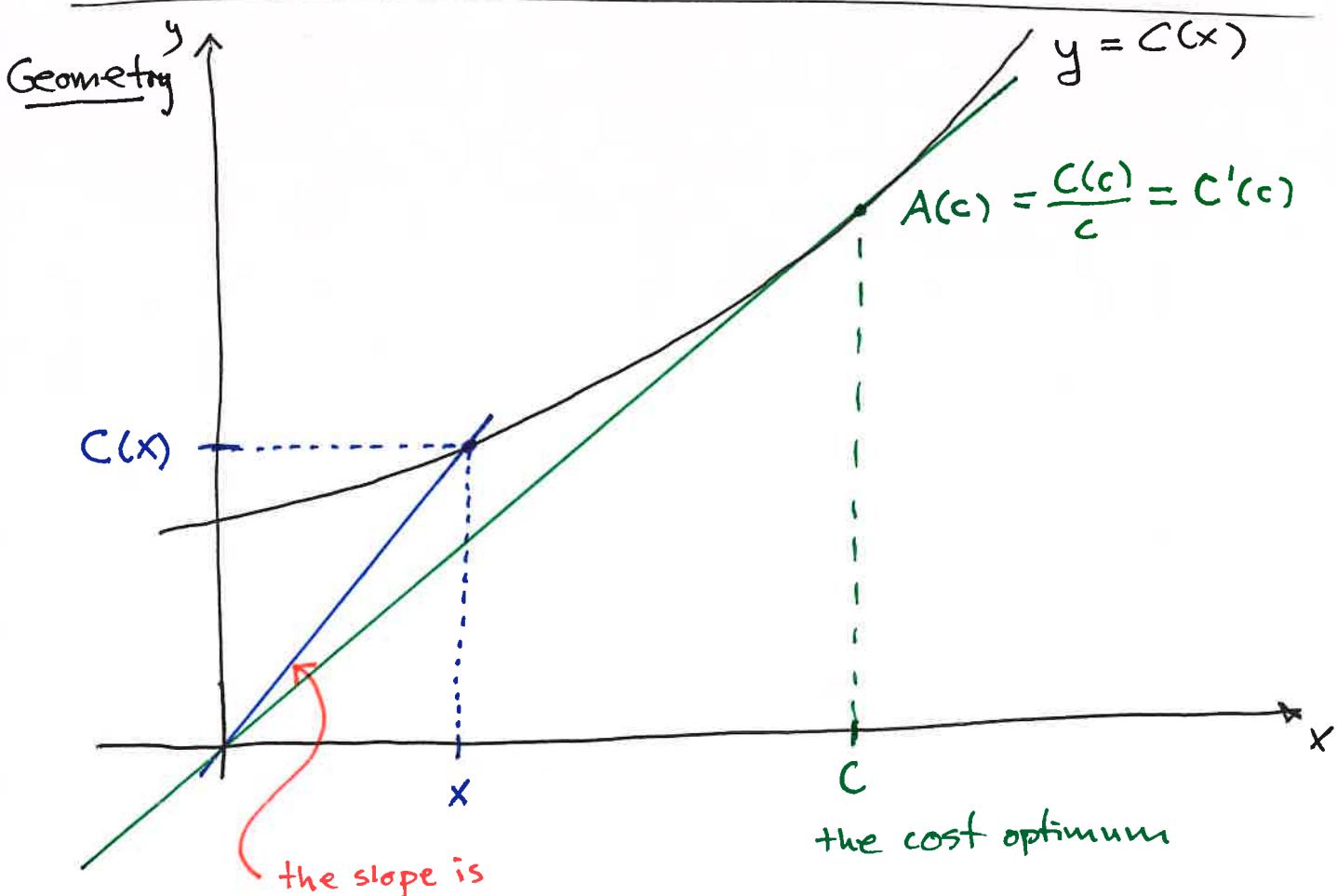
so the equation is

$$2x + 200 = x + 200 + \frac{160000}{x}$$
$$x = \frac{160000}{x} \quad \text{that is } x^2 = 160000$$

so  $\underline{x = 400}$  (only pos.  $x$ )

The minimal average unit cost

is  $A(400) = C'(400) = 2 \cdot 400 + 200 = \underline{1000}$



$$\frac{C(x)}{x} = A(x)$$

and  $A(c) = \frac{C(c)}{c}$  is the minimal average unit cost.

4. Elasticity  $p = \text{price/unit}$

$D(p)$  = demand with price  $P$   
 $(= \# \text{ sold units})$

The problem of comparing different units.

Ex: A barrel North Sea crude oil costs \$ 66.42  
1 litre of ————— NOK 3.55

The price elasticity of the demand is

$$\epsilon = \frac{\text{relative change in demand}}{\text{relative change in price}}$$

Ex: In a month the price of a commodity drops from 12 thousand to 10 thousand, and the demand increases from 50 mill to 60 mill.

Then

$$\epsilon = \frac{\left( \frac{60 - 50}{50} \right)}{\left( \frac{10 - 12}{12} \right)} = \frac{\frac{10}{50}}{-\frac{2}{12}} = \frac{\frac{120}{100}}{-1,2} = -1,2$$

(if the price increases by 1%, the demand decreases by 1,2%).

Suppose the price is changed from  $p$  to  $p+h$ .

Then the relative price change is

$$\frac{p+h - p}{p} = \frac{h}{p}$$

rel. change of demand

rel. change of price

$$= \frac{\frac{D(p+h) - D(p)}{D(p)}}{\frac{h}{p}}$$

$$= \frac{D(p+h) - D(p)}{h} \cdot \frac{p}{D(p)}$$

$$\downarrow h \rightarrow 0$$

$$\varepsilon(p) = D'(p) \cdot \frac{p}{D(p)}$$

- the momentary price elasticity  
of the demand function.

$$\text{Revenue } R(p) = p \cdot D(p)$$

The marginal revenue w.r.t. price is

$$R'(p) = 1 \cdot D(p) + p \cdot D'(p)$$

$$= D(p) \left[ 1 + \frac{p \cdot D'(p)}{D(p)} \right]$$

$$= D(p) \left[ 1 + \underbrace{\varepsilon(p)}_{\substack{\text{always} \\ \text{pos.}}} \right]$$

pos/neg. ??

If  $\varepsilon(p) < -1$   
we get neg.  $R'(p)$   
- get elastic  
demand

If  $\varepsilon(p) > -1$   
we get pos.  $R'(p)$   
- we get  
inelastic demand

If  $\varepsilon(p) = -1$   
the demand is unit elastic

$$\underline{\text{Ex}}: D(p) = 50 - p \quad \text{for } 0 < p < 50$$

$$\text{Then } D'(p) = -1 \text{ and } \varepsilon(p) = \frac{D'(p) \cdot p}{D(p)}$$

$$= \frac{(-1) \cdot p}{50 - p} = \frac{-p}{50 - p}$$

When do we have elastic demand?

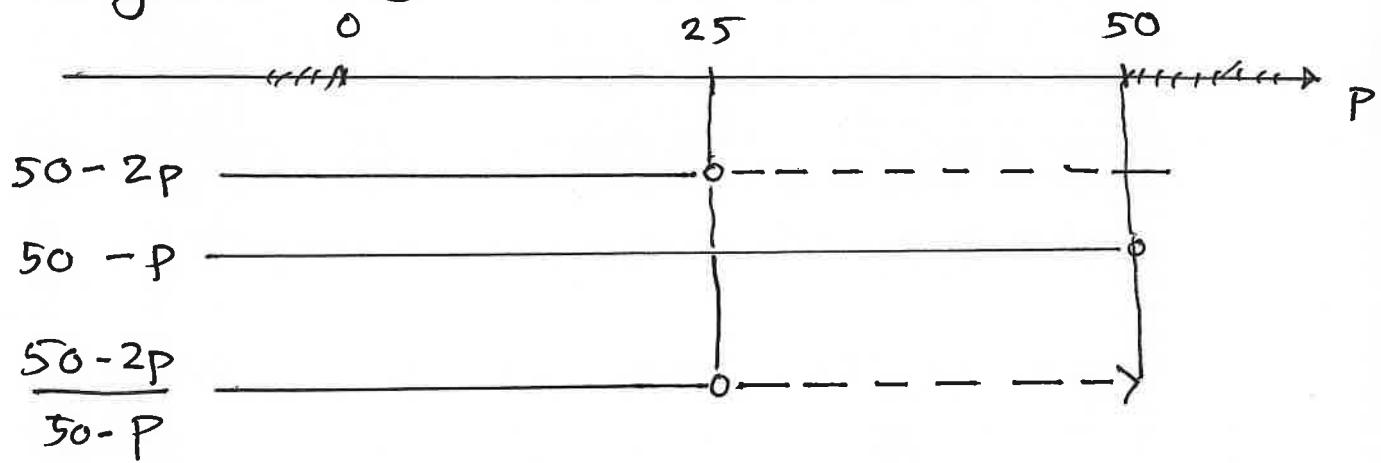
$$\text{Solves the inequality } \frac{-p}{50 - p} < -1$$

$$\frac{-p}{50 - p} + 1 < 0$$

$$\text{that is } \frac{-p + 50 - p}{50 - p} < 0$$

$$\text{that is } \frac{50 - 2p}{50 - p} < 0$$

Sign diagram



So elastic demand for  $P$  in  $\langle 25, 50 \rangle$

inelastic  $\longrightarrow$   $\langle 0, 25 \rangle$

unit elastic  $\longrightarrow P = \underline{\underline{25}}$ .