

- Plan
1. l'Hôpital's rule
  2. Marginal cost, average unit cost, marginal revenue
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1. l'Hôpital's rule

Limits of the type  $\frac{0}{0}$  and  $\frac{\pm\infty}{\pm\infty}$

Notation  $\lim_{x \rightarrow 5} f(x)$  is the number which  $f(x)$  is approaching when  $x$  is approaching 5.

Ex  $f(x) = \frac{3x-3}{\ln(x)}$ . Want to find  $\lim_{x \rightarrow 1} f(x)$ .

Numerator:  $3x-3 \xrightarrow{x \rightarrow 1} 3 \cdot 1 - 3 = 0$   
Denominator:  $\ln(x) \xrightarrow{x \rightarrow 1} \ln(1) = 0$  }  $\frac{0}{0}$ -expression

Then we can use l'Hôpital's rule to proceed:

$$\lim_{x \rightarrow 1} f(x) \stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow 1} \frac{(3x-3)'}{[\ln(x)]'} = \lim_{x \rightarrow 1} \frac{3}{\frac{1}{x}} = \frac{3}{\frac{1}{1}} = \underline{\underline{3}}$$

Note Has to be  $\frac{0}{0}$  or  $\frac{\pm\infty}{\pm\infty}$  !

Ex Use l'Hôpital's rule to determine the limit

$$\lim_{x \rightarrow 0} \frac{x}{e^x - 1}$$

Solution Numerator:  $x \xrightarrow{x \rightarrow 0} 0$

Denominator:  $e^x - 1 \xrightarrow{x \rightarrow 0} e^0 - 1 = 1 - 1 = 0$

so we have a  $\frac{0}{0}$  - situation.

Then we can apply l'Hôpital's rule:

$$(x)' = 1 \quad \text{and} \quad (e^x - 1)' = e^x$$

$$\lim_{x \rightarrow 0} \frac{x}{e^x - 1} \stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow 0} \frac{1}{e^x} = \frac{1}{e^0} = \frac{1}{1} = \underline{\underline{1}}$$

$$\begin{aligned} \underline{\text{Ex}} \quad \lim_{x \rightarrow \infty} \frac{x^2}{e^x} &\stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow \infty} \frac{2x}{e^x} \stackrel{\text{l'Hôp.}}{=} \lim_{x \rightarrow \infty} \frac{2}{e^x} = \underline{\underline{0}} \\ &\frac{\infty}{\infty} \qquad \qquad \frac{\infty}{\infty} \end{aligned}$$

## 2. Marginal cost, average unit cost, marginal revenue

$C(x)$  is the cost of producing  $x$  units of some commodity.

$C'(x)$  is the marginal cost.

Interpretation: The cost of producing one more unit than  $x$  units

$$= C(x+1) - C(x) = \frac{C(x+h) - C(x)}{1} \approx \lim_{h \rightarrow 0} \frac{C(x+h) - C(x)}{h} = C'(x)$$

Why  $C'(x)$ ? - much simpler math. to work with!

$R(x)$  is the revenue by selling  $x$  units

$R'(x)$  is the marginal revenue function

Ex  $x =$  tons of sold salmon

$R'(50) =$  extra revenue by selling 1 extra ton of salmon more than 50 tons.  
(so  $\approx R(51) - R(50)$ ).

The profit function ( $x =$  produced and sold units)

$$P(x) = R(x) - C(x)$$

(economists:  $\tilde{\pi}(x)$ )

$P'(x)$  is the marginal profit function

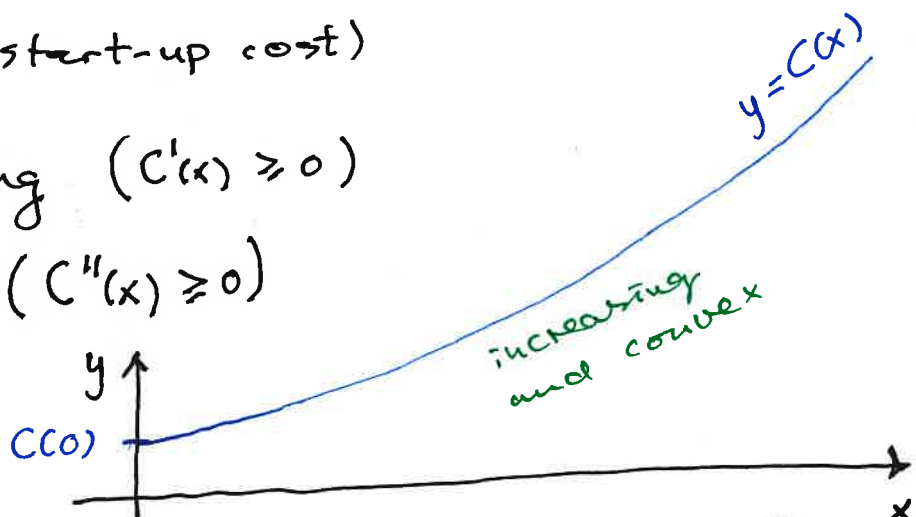
Average unit cost

of producing  $x$  units is  $A(x) = \frac{C(x)}{x}$

"cost per unit" - not a constant function!

Definition  $C(x)$  is a cost function if

- ①  $C(0) > 0$  (start-up cost)
- ②  $C(x)$  is increasing ( $C'(x) \geq 0$ )
- ③  $C(x)$  is convex ( $C''(x) \geq 0$ )



Definition If  $x = c$  is a minimum point for  $A(x)$  then  $c$  is called the cost optimum (the  $x$ -value that gives the minimal average unit cost)

Result If  $C''(x) > 0$ , then the cost optimum is the solution of the equation

$$C'(x) = A(x)$$

Reason We determine the stationary point of  $A(x)$ :

$$A'(x) = \left[ \frac{C(x)}{x} \right]'$$

$$\stackrel{\text{quot. r.}}{=} \frac{C'(x) \cdot x - C(x) \cdot 1}{x^2} \quad \left| \begin{array}{l} : x \\ : x \end{array} \right.$$

$$= \frac{C'(x) - A(x)}{x}$$

So  $A'(x) = 0$  is equivalent to  $C'(x) = A(x)$

Assume  $x = c$  is such a stationary point.

We use the second derivative test:

If  $A''(c) > 0$ , then  $c$  is a (loc.) min. point.

$$A''(x) \stackrel{\text{quot. r.}}{=} \frac{[C'(x) - A(x)]' \cdot x - [C'(x) - A(x)] \cdot 1}{x^2}$$

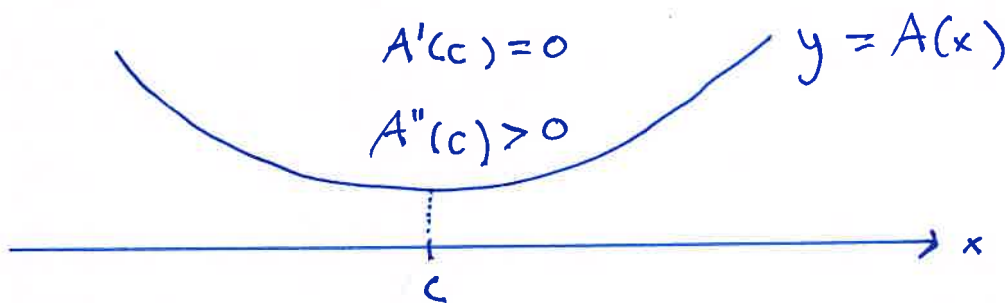
$$= \frac{[C''(x) - A'(x)] \cdot x - [C'(x) - A(x)]}{x^2}$$

Substitute  $x = c$  :

$$A''(c) = \frac{[C''(c) - \overbrace{A'(c)}^{=0}] \cdot c - \overbrace{[C'(c) - A(c)]}^{=0}}{c^2}$$

$$= \frac{C''(c) \cdot \cancel{c}}{c^{\cancel{2}}} = \frac{C''(c)}{c} > 0$$

(for  $c > 0$ )



Ex  $C(x) = x^2 + 200x + 160\,000$

This is a cost function because :

- ①  $C(0) = 160\,000 > 0$
- ②  $C'(x) = 2x + 200 > 0$  for  $x \geq 0$
- ③  $C''(x) = 2 > 0$  (for all  $x$  !)

The cost optimum is (by the result)  
the solution of the equation

$$C'(x) = A(x)$$

that is  $2x + 200 = \frac{x^2 + 200x + 160000}{x}$

that is  $2x + 200 = x + 200 + \frac{160000}{x}$

so  $x = \frac{160000}{x}$

that is  $x^2 = 160000$

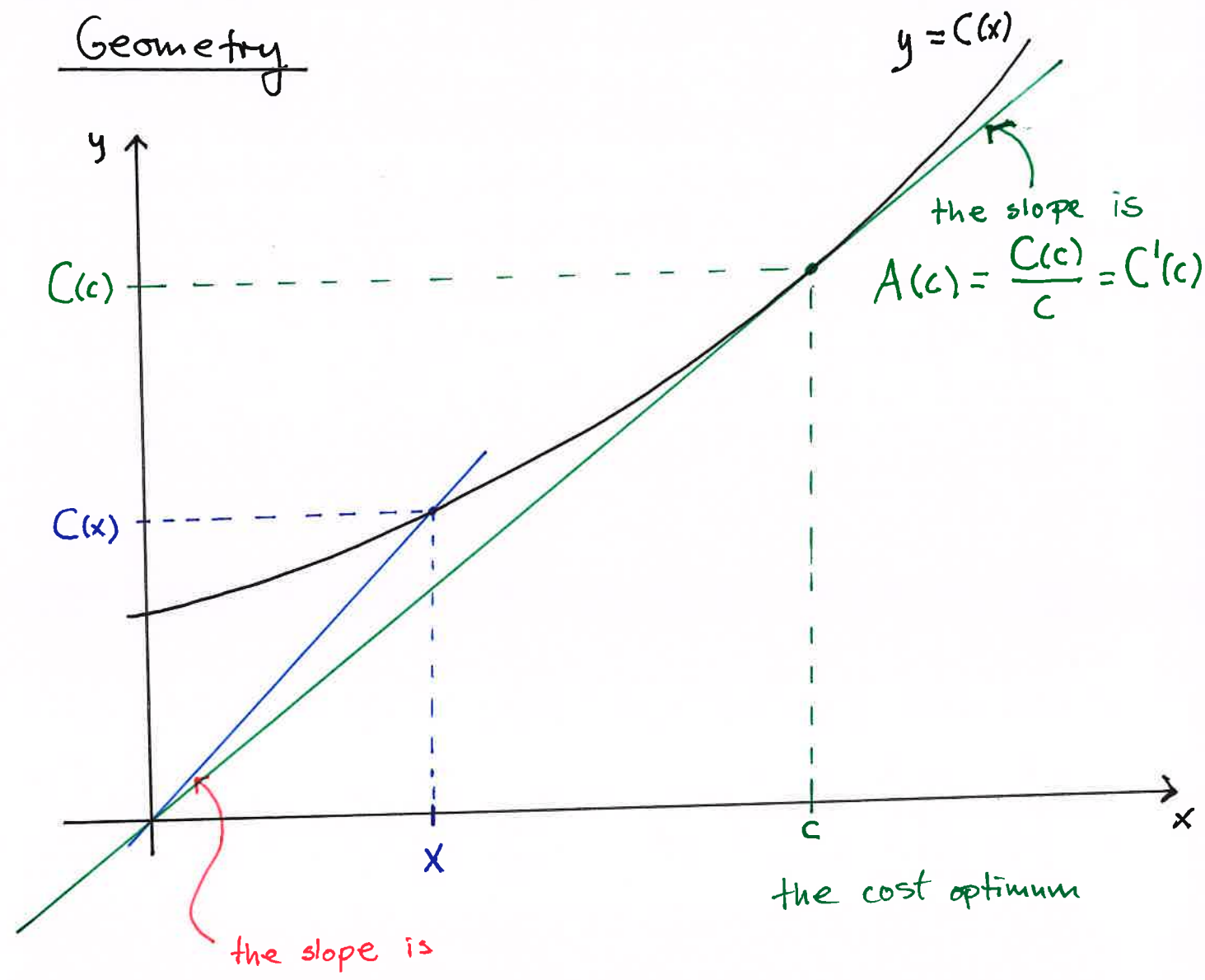
so  $x = 400$  (only pos.  $x$ )

is the cost optimum.

The minimal average unit cost

is  $A(400) = C'(400) = 2 \cdot 400 + 200 = \underline{\underline{1000}}$

# Geometry



and  $A(c) = \frac{C(c)}{c}$  is the minimal average unit cost (the smallest slope !!)