

Plan 1. Repetition: l'Hôpital's rule (probl. 1h)  
Cost functions (probl. 3c)

## 2. Elasticity

1. Repetition l'Hôpital's rule: for limits  $\frac{0}{0}$  or  $\frac{+\infty}{+\infty}$

- Differentiate the numerator and the denominator separately.
- Consider the the same limit of the new fraction.

Probl 1h  $\lim_{x \rightarrow 1} \frac{\ln(x)}{\sqrt{x}-1} \stackrel{\text{l'Hôp}}{=} \lim_{x \rightarrow 1} \frac{(\frac{1}{x})}{(\frac{1}{2\sqrt{x}})} = \frac{(\frac{1}{1})}{(\frac{1}{2\sqrt{1}})} = \frac{1}{(\frac{1}{2})} = 2$

Meaning:  $\frac{\ln(x)}{\sqrt{x}-1}$  has no vertical asymptote for  $x=1$ .

Also:  $\lim_{x \rightarrow \infty} \frac{\ln(x)}{\sqrt{x}-1} \stackrel{\text{l'Hôp}}{=} \lim_{x \rightarrow \infty} \frac{(\frac{1}{x})}{(\frac{1}{2\sqrt{x}})} \left| \cdot \frac{x \cdot 2\sqrt{x}}{x \cdot 2\sqrt{x}} = 1 \right.$

$$= \lim_{x \rightarrow \infty} \frac{2\sqrt{x}}{x} = \lim_{x \rightarrow \infty} \frac{2\sqrt{x}}{\sqrt{x} \cdot \sqrt{x}} = \lim_{x \rightarrow \infty} \frac{2}{\sqrt{x}} = 0$$

Meaning:  $\frac{\ln(x)}{\sqrt{x}-1}$  has horizontal asymptote  $y=0$

## Cost functions

Probl 3c  $C(x) = 400 \cdot e^{0.001x^2}$  ( $x \geq 0$ )  
is a cost function because

①  $C(0) = 400 \cdot e^{0.001 \cdot 0^2} = 400 \cdot e^0 = 400 > 0$

②  $C'(x) \stackrel{\text{chain rule}}{=} 400 \cdot 0.001 \cdot 2x \cdot e^{0.001 \cdot x^2}$   
 $= 0.8 \cdot x \cdot e^{0.001 \cdot x^2} \geq 0$  for  $x \geq 0$

$$\textcircled{3} \quad C''(x) \stackrel{\substack{\text{prod.} \\ \text{rule} \\ + \text{chain} \\ \text{rule}}}{=} 0.8 \cdot e^{0.001 \cdot x^2} + 0.8x \cdot 0.002 \cdot x \cdot e^{0.001 \cdot x^2}$$

$$= \underbrace{0.8}_{>0} \cdot \underbrace{(1 + 0.002x^2)}_{>0} \cdot \underbrace{e^{0.001 \cdot x^2}}_{>0} > 0 \quad \text{for all } x$$

Because  $C''(x) > 0$ , the cost optimum is the

solution of the eq.  $C'(x) \stackrel{\text{nice result}}{=} A(x) \quad (A(x) = \frac{C(x)}{x})$

that is  $0.8x e^{0.001 \cdot x^2} = \frac{400 e^{0.001 \cdot x^2}}{x} \quad | \cdot x$

gives  $0.8x^2 e^{0.001x^2} = 400 \cdot e^{0.001 \cdot x^2} \quad | : e^{0.001 \cdot x^2}$

so  $0.8 \cdot x^2 = 400 \quad | : 0.8$

so  $x^2 = \frac{400}{0.8} = 500$

so  $x = \underline{\underline{\sqrt{500}}} = \underline{\underline{22.36}} \quad (x \geq 0)$

is the cost optimum

The minimal average unit cost is

$$A(\sqrt{500}) \stackrel{\substack{\text{by the} \\ \text{nice} \\ \text{result}}}{=} C'(\sqrt{500}) = 0.8 \cdot \sqrt{500} \cdot e^{0.001 \cdot (\sqrt{500})^2}$$

$$= \underline{\underline{29.49}}$$

2. Elasticity  $p = \text{price/unit}$

$D(p) = \text{demand of commodity with price } p$   
 $= \# \text{ units sold if price is } p.$

The problem of comparing units.

Ex A barrel of North Sea crude oil costs \$ 71.95  
A litre of ———— " ———— costs NOK 5.01

The price elasticity of the demand is

$$\epsilon = \frac{\text{relative change in demand}}{\text{relative change in price}}$$

← these numbers are independent of the units used

Ex In a month the price of a commodity drops from Start: 11.05 12 thousand to 10 thousand and the demand increases from 50 mill. to 60 mill. Then

$$\epsilon = \frac{\left(\frac{60-50}{50}\right)}{\left(\frac{10-12}{12}\right)} = \frac{\left(\frac{10}{50}\right)}{\left(\frac{-2}{12}\right)} = \frac{120}{-100} = \underline{\underline{-1.2}}$$

Interpretation If the price increases by 1% from 12 000, then the demand decreases by 1.2 %

Theory Assume we have a demand function  $D(p)$ . If the price is changed from  $p$  to  $p+h$ , the relative change in price is

$$\frac{p+h-p}{p} = \frac{h}{p} \quad \text{Then}$$

relative change in demand  
relative change in price

$$= \frac{\left( \frac{D(p+h) - D(p)}{D(p)} \right)}{\left( \frac{h}{p} \right)} \quad \Bigg| \cdot \frac{p \cdot D(p)}{p \cdot D(p)} = 1$$

$$= \frac{D(p+h) - D(p)}{h} \cdot \frac{p}{D(p)}$$

$\downarrow$   $h \rightarrow 0$  (the price change approaches 0)

$$E(p) = D'(p) \cdot \frac{p}{D(p)} = \frac{D'(p) \cdot p}{D(p)}$$

This is the momentary price elasticity of the demand function.

Ex  $D(p) = 50 - p$  for  $0 < p < 50$ .

Then  $D'(p) = -1$  and  $E(p) = \frac{(-1) \cdot p}{50 - p} = \underline{\underline{\frac{-p}{50 - p}}}$

### Important question

Is the revenue going up or down if we increase the price a little?

Revenue  $R(p) = p \cdot D(p)$

- is  $R(p)$  increasing or decreasing?

$R'(p) \stackrel{\text{prod. rule}}{=} 1 \cdot D(p) + p \cdot D'(p)$

$$= D(p) \cdot \left[ 1 + \frac{p \cdot D'(p)}{D(p)} \right]$$

$$= D(p) \cdot \left[ 1 + E(p) \right]$$

always pos.

pos. or neg. ?

If  $E(p) < -1$   
we get neg.  $R'(p)$   
so  $R(p)$  is decreasing.

Say: elastic demand

If  $E(p) > -1$   
we get pos.  $R'(p)$   
so  $R(p)$  is increasing.

Say: inelastic demand

If  $E(p) = -1$

then  $R'(p) = 0$  and  $R(p)$  has a stationary point.

Say: the demand is unit elastic

Ex  $D(p) = 50 - p$  ( $0 < p < 50$ ). We got

$$E(p) = \frac{-p}{50-p}$$

Q: In what price range do we have elastic demand?

A: Solve the inequality  $E(p) < -1$

$$\text{so } \frac{-p}{50-p} < -1 \quad | +1$$

$$\text{get } \frac{-p}{50-p} + 1 < 0$$

$$\text{so } \frac{-p + 50 - p}{50 - p} < 0$$

$$\text{so } \frac{50 - 2p}{\underbrace{(50 - p)}_{\text{pos. since } p < 50}} < 0$$

$$\text{so } 50 - 2p < 0, \quad \text{so } 50 < 2p$$

$$\text{and get } \underline{p > 25}$$

Elastic demand w.r.t. price for  $p \in (25, 50)$

Inelastic  $\text{---} || \text{---}$   $p \in (0, 25)$

Unit elastic  $\text{---} || \text{---}$   $p = 25$